

TIMOTHY DITMAN

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SUMMARY

- MBA candidate with Industrial and Systems Engineering undergraduate degree looking for summer 2008 internship in the field of supply chain management
- Ready to proactively implement strategies and knowledge learned from classroom and workplace experience in a competitive business environment
- Process improvement methodology certifications in Lean Enterprise and Six Sigma (Greenbelt)

EDUCATION

Master of Business Administration, December 2008 • *Auburn University*, Auburn, AL

- Concentration in Supply Chain Management

Bachelor of Science in Engineering, May 2007 • *University of Alabama in Huntsville*, Huntsville, AL

- Industrial and Systems Engineering
- Summa Cum Laude, 3.96/4.0 GPA
- Honors: Phi Kappa Phi, Tau Beta Pi, and Alpha Pi Mu
- Industrial and Systems Engineering 2007 Outstanding Senior Design Award

ACADEMIC PROJECTS

Lean Enterprise Senior Design Project • Eaton Hydraulics, Decatur, AL

- Identified waste and employed Lean principles including standardization of work and visual management
- Reduced inventory and labor costs by \$85,000 annually with an implementation cost of only \$461

Introduction to Digital Simulation – Rockland Steel Industrial Simulation

- Directed project team by utilizing computer software to model factory processes and evaluate potential improvements
- Enhanced operating procedures to increase annual profits by \$440,000

EXPERIENCE

Graduate Research Assistant/Consultant, 2007–present • *Alabama Technology Network*, Auburn, AL

- Analyze *Archangel Systems* processes and develop Value Stream Map of aerospace and automotive electronics
- Conduct research in the Seven Basic Quality Tools and Seven New Management and Planning Tools

Front-End Associate/Trainer, 2003–2007 • *Wal-Mart Stores, Inc.*, Huntsville, AL; Boaz, AL

- Communicated effectively with customers to provide strong customer service in sales, layaways, and exchanges

Material Handler and Packer, Summer 2001–2002 • *Sonoco*, Hanover, PA

- Inspected, packaged, and processed products for distribution

Shift Leader/Manager, 1999–2001 • *Hardee's*, Hanover, PA

- Oversaw daily operations and preparations including opening and closing the restaurant
- Trained, supervised, and evaluated employees

PROFESSIONAL SKILLS

Process Improvement Certification: Lean (emphasis in Value Stream Mapping) & Six Sigma tools

Computer Software: Rockwell Arena, Minitab, C++, Solid Edge, and NX

General Computer Applications: Microsoft Office Suite including Word, Excel, PowerPoint, Project, and Visio

ACTIVITIES

Institute of Industrial Engineers: 2005–present

Society of Manufacturing Engineers, *President (2005–2007)*: 2005–present

First Place in Economics Competition at 2005 Phi Beta Lambda National Leadership Conference

March of Dimes Golden Sneaker Award for Marshall County: 2004

Tennis for Kids, *Instructor*: Summer 2002

938 Stage Rd.
Auburn, AL 36830

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770-891-2460
ewaskmk@auburn.edu

Matthew Ewasko

Summary

Skilled professional with 3 years experience working in the field of Logistics. Experience in moving freight, meeting shipment deadlines, sales, and dealing with drivers & customers on a daily basis. Key strengths are attention to detail, professional attitude, and ability to work individually or as a member of a team.

Experience

2004-Present V3 Logistics, LLC. Opelika, AL

V.P. Operations

Handle sales in excess of 1 million each year.
Responsible for managing accounts for the top company accounts.
Helped increase sales 400% from 2005-2006.
Handle sales between all customers and vendors.

2005-Present Lee County Sheriff Dept. Opelika, AL

Reserve Deputy (Patrol Division)

Ride patrol throughout the county.
Provide additional security during events within Lee County.
Provide assistance to any person that may request help.
Work with an assigned team to complete each given task.

2000-2001 Auburn University Auburn, AL

Student Assistant (Football)

Assist coaches with drills during practice.
Worked directly under Offensive Line coach
Set-up field and locker room for home games.
Assistant equipment manager.

Education

2007-current **Auburn University** Auburn, AL

- MBA Program, currently enrolled

2000-2004 **Auburn University** Auburn, AL
B.A., Management - Aviation
B.A., Logistics

Roger Taylor Mercer

Current Address:

730 W. Magnolia Ave Apt#10-104
Auburn, AL 36832
936.414.1541

Permanent Address:

3910 Champions Dr.
Lufkin, TX 75901
rtm0003@auburn.edu

EDUCATION**Auburn University**

Auburn, AL

Master of Business Administration, Dec. 2008
Concentration: Supply Chain Management

Vanderbilt University

Nashville, TN

Bachelor of Science, Dec. 2006, Engineering Science
Major GPA: 3.91

Cox School of Business, SMU

Dallas, TX

Summer 2006, Cox Summer Business Institute

ACTIVITIES

2003

Vanderbilt Student Volunteers for Science

Nashville, TN

Presented hands-on science activities to elementary and middle school classrooms in Nashville.

EXPERIENCE

Aug. 2007 – Present

Auburn University

Auburn, AL

Graduate Research Assistant

Developed tests and homework assignments for aircraft accident investigation class. Created research databases and methods for new studies in Crew Resource Management.

Summer 2005

Cessna Aircraft Company

Wichita, KS

Engineering Internship

Conducted industrial time studies and subsequent field research in order to formulate strategic recommendations to yield 75% productivity increase.

Jan. 2005 – May 2005

ComposiTeam

Nashville, TN

Marketing Internship

Created a marketing plan and directed sales and marketing around Nashville. Increased sales by 500% in 3 months.

Summer 2004

PAX-SUN Engineering

Lufkin, TX

Drafting Internship

Drafted building plans and designed HVAC plans for buildings. Reduced amount of time spent on each HVAC composite by 2 days with new software.

SKILLS

Computer Experience: Knowledge of Microsoft Word, Excel, Access, Project & PowerPoint. Fundamental knowledge of AutoCAD 2000i, CORE, and Geneva Vision Strategist

FEMA certified Emergency Manager (IS-1), 2004

James Ray Powell

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Objective	To gain a position with an organization where I will build upon my academics and further develop my skills as an Industrial Engineer while contributing positively to the organization's strategic goals.
Education	<p>Auburn University, Auburn, AL 2001 – Current</p> <p>Masters, Industrial and Systems Engineering, GPA 3.0 May 2008</p> <p>Bachelor of Science, Industrial and Systems Engineering, Fall 2006</p> <ul style="list-style-type: none">• Major: Industrial Engineering• Minor: Business Administration <p>Related course work: Six Sigma, Logistics, Operations Research, Operations Planning, Statistical Quality Control, Information Technology (Access and Excel), Economics, and Management.</p>
Experience	<p>Lean/Six Sigma Intern; Summer 2007 <i>TRANE; Panama City, FL</i> Trained operators on a new motor build fixture created to increase the efficiency of work elements within a cell Participated in a 5S and Creating Continuous Flow event to improve the flow in several key cells Built kanban racks utilizing Creform to improve the accessibility of materials</p> <p>Work Study; Fall 2001 – 2006 <i>Auburn University; Auburn, AL</i> Worked in a very diverse setting in the Health and Human Performance department that included faculty members and graduate students from different backgrounds and cultures Assisted with the Alabama Prison Arts Initiative by recording book information for prison libraries in Alabama Helped prepare for cultural events at Pebble Hill</p> <p>Senior Project; Spring 2006 <i>Milliken & Company; Lagrange, GA</i> Involved in a team project that initiated changes to improve production efficiency; incorporated Single Minute Exchange of Dies (SMED) to the changeover process Taped production changeovers and conducted time studies to collect data to help determine how the changeover steps were weighted and separate internal from external steps Worked with floor associates on issues that could possibly help reduce employee turnover</p> <p>Auburn Co-op; January 2002 – May 02, August 02 – December 02, May 03 – July 03 <i>CertainTeed Corporation; Athens, GA</i> Prepared and led an 8:45 production meeting daily Trained employees on new equipment Assisted R&D in setups for new product trials Maintained production reporting for all three lines of production</p>
Key Skills/Interests	<p>Technological: Very Proficient in Windows XP, Decision Tree, Minitab, AutoCAD, Microsoft Word, PowerPoint, Excel and Access</p> <p>Personal Skills: Problem Solving, working in teams, effective communicator, dedicated, organized</p> <p>Interests: Golf, tennis, water skiing, fishing, travel, and innovative technology</p>

Xiang Zhang

Auburn University

334-444-5043

zhangxiang_iris@hotmail.com

Objective

Apply for an internship position in a Logistics or related field in a Company

Education

08/07-12/08 MBA candidate in Auburn University

9/03-7/07 B.S - Logistics Engineering, Dalian Maritime University

Relevant courses

Quantitative Decision Making, Supply chain Management, Financial Analysis, purchasing, operation and IT

Experience

08/06-Present **Graduate research assistantship in Auburn MBA program**

- Processed the data collected in Excel.
- Engaged in the survey in the Top 100 3PL logistics companies

03/07 **Internship at APL (American President Logistics) China. Dalian Branch**

- Responsible for processing customer orders onto computer system.
- Liaised with foreign shippers, consignees, and shipping agents.
- Organized delivery of cargos from factories to ports.
- Processed export documentations along with additional certificates to ensure delivery timescale is met.

07/04 **Summer internship at MOL (Mitsui O. S. K. lines)**

- Engaged in everyday practice of a shipping lines company
- Assisted in customer service

9/04-4/05 **Project assistant in designing integrated automobile Logistics plan for BMW/Brilliance auto Joint Venture Company**

- Established mathematical models to optimize the network of logistics.
 - Forecasted the quantity of parts needed; suggested appropriated inventory level and distribution channel.
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Accomplishments

- The brass Medal for the “Challenging Cup” Business start-up contest of Liaoning Province
 - The excellent Student in academic performance Award in 2003 -2004 academic year
 - The Outstanding Student in the 95th Anniversary of DMU
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Skills

- Proficient in Word, Excel, Power Point, FrontPage, VB,endnotes
- Fluent in spoken and written English and Chinese; basic knowledge in Japanese

CLINT A. COGGIN

2912 Summit Place
Birmingham, AL 35243
C: (256) 527-2841
coggica@auburn.edu

Profile Ambitious, hard-working individual with 7 years of experience in logistics looking to take career to the next level in the logistics field. Likes problem solving and enjoys motivating and training people.

Employment

Terminal Trainmaster

July 2006-Present

Norfolk Southern Corporation, Birmingham, Alabama

- Managed approximately 20 inbound, outbound, and run-through trains per shift
- Directed the movement of all trains moving in the yard and entering the yard
- Determined footage and tonnage requirements and assigned power for 6 outbound trains per shift
- Handled all rule violations, injuries, and derailments
- Conducted annual transportation workshops and rules classes updating employees on new rules and safety issues, as well as current goals for upcoming year
- Completed a quarterly Personal Safety Action Plan (PSAP) concentrated on reducing Rule Violation Injuries and Rule Violation Derailment:
- Conducted one to one contacts with crews
- Performed efficiency rules checks with fellow officers
- Completed a monthly officer report which included:
 - 4 Train Rides (officer monitoring employee rule compliance)
 - 4 Safety Audits (look for any unsafe working conditions or unsafe acts)
 - 4 Banners Checks (train must stop before hitting an obstruction banner)
 - 1 SAT Check (12 hour planned check monitoring employee rule compliance with a fellow officer)
- Worked with unionized workforce
- Worked Swing Shift (1st, 2nd, 2nd, 3rd, 3rd)
- Completed morning report on 3rd shift to be reviewed by all of upper management at Norfolk Southern, which included 24 hour summarization of yard condition

Warehousing Associate

May 2000-May 2006

H.T. Hackney Company, Huntsville, Alabama

- Loaded 10-14 trucks each night
- Trained new hires for assigned work areas
- Trained employees for forklift certification
- Performed daily reports to adjust stock shortages in assigned warehouse zones
- Made special order deliveries to customers and other company distribution centers
- Selected, priced, and staged customer orders
- Organized and verified items to scan for semi-annual inventories

Education

Auburn University, Auburn, Alabama

Bachelor of Science in Business Administration, *August 2006*

Double Major: *Logistics and Human Resource Management*

GPA: 3.0/4.0

Travis Charles Coleman

2107 St. Clair Drive

Atlanta, Georgia 30329

504-723-1828 (cell)

E-mail: khip16@yahoo.com

PROFILE

Highly organized and motivated candidate seeking to obtain a position at a reputable corporation. Aspiring business professional seeking to gain pertinent training and knowledge that will aid in securing a successful career in the field of business. Thorough and detailed oriented with a demonstrated commitment to excellence. Ability to thrive in a face paced environment through advanced multi-tasking skills.

EDUCATION

AUBURN UNIVERSITY – AUBURN, ALABAMA

Bachelor of Science in Business Administration

Concentration: International Business

Degree completion date: August 4, 2007

PROFESSIONAL CERTIFICATIONS

AUBURN UNIVERSITY OUTREACH PROGRAM – AUBURN, ALABAMA

Paralegal Certification

Degree Completion date: July 28, 2007

EXPERIENCE

FOY STUDENT UNION – AUBURN UNIVERSITY, ALABAMA

Information Desk Coordinator (May 2005 – August 2006)

ANDREW M. HARD

AndrewHard01@gmail.com

95 Grand View Ave apt# 5
San Francisco, CA 94114

Home: (415) 694-1615
Cell: (415) 694-1615

Objective: Career development towards strategic operations through exposure with global supply chain optimization.

EDUCATION

Auburn University

Bachelor of Science in Business Administration
Graduation Date: August 2004

Auburn, Alabama

Major: Logistics/Supply Chain Mngt.
Overall GPA: 3.50/4.00 Cum Laude

WORK EXPERIENCE

02/2007 – PRESENT

NYK Logistics Mega – Carrier, Strategic Account Analyst/The Gap Inc.

San Francisco, CA

- Current NYK representative as the dedicated commercial and operational liaison with The Gap Inc. Performed process development in monitoring Gap shipments from origin country to delivery to DC's in US and Canada.
- Daily monitoring of Gap, Banana Republic, and Old Navy freight in strict accordance with Gap performance metrics for effective inventory management and efficient freight movement.
- Attend monthly meetings at Gap headquarters for evaluation of performance measurements in comparison with competing Ocean Carriers.
- Supervise NYK offices for issues regarding customs clearance, documentation release, operational efficiency, freight payment, etc.
- Key contact for yearly contract negotiation regarding pricing and routing of Gap freight for fastest transit times at lowest cost to Gap.
- Maintenance of EDI through interface with Gap Inventory System (SCAN).

11/2005 – 02/2007

NYK Logistics Mega-Carrier, OSCAR Subject Matter Expert (SME)

Atlanta, GA

- Attended Global Training/Testing sessions at NYK Headquarters for rollout of OSCAR Global Enterprise system and facilitated regional support for problem solving regarding operational issues in the South East.
- Key role in training US/Canada offices via Webex in the transition from previous regional system into NYK's new Global Enterprise system.
- Establishment of inventory reports in Oscar as well as maintenance of EDI data integrity for the South Atlantic Asset Management division.

03/2006 – 02/2007

NYK Logistics Mega-Carrier, Regional Equipment Control Coordinator

Atlanta, GA

- Created and conducted a regional equipment visibility system for monitoring idle containers/chassis in the Southeast area of the U.S.

11/2005 – 02/2007

NYK Logistics Mega-Carrier, Charleston Imports Asset Coordinator

Atlanta, GA

- Responsible for import cargo from Europe, Asia and South America into the port of Charleston while conducting customs and routing issues as well as inventory level management for the efficient movement of cargo.
- Establishment of key relationships with NYK customers, brokers, shippers and overseas organizations regarding services of global transportation.

10/2004 - 11/2005

NYK Logistics Mega-Carrier, Truck Dispatch Asset Coordinator

Atlanta, GA

- Responsible for export shipments in the SE region to the ports of Savannah and Charleston. Handled import dispatching from the West Coast into all major rail terminals in the SE.
- Relationship management with numerous trucking companies across the SE as well as familiarity with national rail ops.

COURSE EXECUTION

Excel Training Course Instructor

- Formed and initiated two training courses for basic and advanced Excel classes which were taught to all associates within the NYK Atlanta office.
- Covered areas such as pivot tables, formula creation, graphical analysis, and management of databases regarding inventory levels.

CERTIFICATIONS

- Dept of Transportation OSHA Hazmat Certified (Hazardous Materials)

COMPUTER SKILLS

- Excellent skills in MS Access, MS Excel, MS PowerPoint, and MS Word.
- AS400, WINS, Diver, Vantage, GT Nexus, and port systems of Charleston, Savannah and Miami.

REFERENCES

- Professional and personal references available upon request.

TOVORIS ANTHONY KING

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ATLANTA, GA 30315

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Home 678-705-2897

Cell 404-468-3965

OBJECTIVE Improve the profits of your company by increasing the sales to new as well as old clients.

EDUCATION **Auburn University** Auburn, Alabama
Bachelor of Science in Business Administration Major: **Logistics**
Major GPA: 2.7 / 4.0 Graduation Date Fall 2003

EXPERIENCE

January 2004 – October 06

Southeastern Freight Lines, Inc. (SEFL) Suwanee, GA
North Atlanta Outbound Dock Supervisor

- Lead & motivated workers to continuous measurable improvement.
- Supervised associates to timely, damage-free movement of freight.
- Ensured a healthy work environment to keep associate morale at a high level.
- Use Microsoft Excel and Power Point often for Dock Efficiency improvement.

March 2001 – June 2001

West Telecommunications Huntsville, Alabama
Direct/TV Customer Service Operator

- Adjusted customer accounts.
- Assisted customer with proper installation of Direct TV and TIVO satellite systems.
- Practiced proper phone etiquette and gained valuable customer service experience.

October 2000 – June 2001

Circuit City Huntsville, Alabama
Sales Specialist, Computer Software & Hardware

- Answered customers' questions about computer hardware and software.
- Operated cash register and performed various departmental responsibilities.

May 2000 – August 2000

Copeland Corporation Hartselle, Alabama
Certified Packer and Forklift Operator

- Organized the compressors for outbound shipment.
- Operated forklift.

EXTRACURRICULAR ACTIVITIES

Delta Nu Alpha – Professional Transportation Fraternity
Council of Logistics Management
National Defense Transportation Agency – Student Chapter
Executive Society Host – Leadership Group for College of Business
Alpha Kappa Psi - Business Fraternity (Vice President of Finance)

AWARDS

Jesse Owens' Foundation Scholarship
Brother of the Year Award for Alpha Kappa Psi Business Fraternity
Diversity Leadership Award

RELEVANT COURSES

Logistics Decision Making Communications	Supply Chain Management Negotiating	Purchasing Sales Training
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SUMMARY OF QUALIFICATION

Strong work ethic	Organizational skills	People skills
Decision-making skills	Problem-solving ability	Willingness to relocate

Meredith L Miller

4565 Sugarberry Dr. #1023 • Charlotte, North Carolina 28269 • miller.meredith@yahoo.com

251-648-0099-Mobile

PROFILE

Logistics

Dynamic professional offering progressive experience in warehousing logistics. Top performer in the development of cost-saving procedures. Excellent verbal and written communicator. Interact effectively with individuals at all levels of an organization. Recognized for motivational leadership, integrity, dedication, innovative and creative problem-solving, and getting results.

KEY PROFICIENCIES

- Supply Chain Operations
 - Strategic Planning & Implementation
 - Setting and Attaining Goals
 - Organization & Prioritization
 - Warehouse Management Systems/Exceed
 - OSHA Procedures
 - Maddox Transportation Management software
 - Multiple-Project Management
 - Cost-Containment
 - Identify Problems/Provide Solutions
 - Training and Developing Employees
 - Managing Time and Meeting Deadlines
 - Inventory Control
 - Microsoft Word, Excel, PowerPoint
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RELEVANT EXPERIENCE & SELECTED HIGHLIGHTS

SADDLE CREEK CORPORATION, various locations; 08/05 to Present
Privately-owned 3rd party logistics company with locations throughout the Southeast.

Warehouse Supervisor (Verbatim Account) 05/06 to Present

In charge of the two shifts for the second largest account at the Charlotte warehouse encompassing 150,000 square feet with 12,000 pallets in inventory.

- Effectively manage 15 direct reports including three warehouse leads, quality control inspector, pallet wrapper, and 10 forklift drivers
- Achieve exceptional KPIs for on-time service, shipping accuracy, productivity, trailer utilization
- Plan and execute manpower requirements consistently meeting goal of 80% of all orders shipped in less than one day
- Attained 40% reduction in damage claims
- Conduct weekly audits of forklift drivers to monitor driver adherence to proper procedures
- Reduced lost product by 73% by implementing new processes including performing audits, updating inventory records, and ensuring warehouse leads follow standardized inventory control policies
- Conduct interviews and hire associates as needed
- Assumed ISO facilitator role in late 2007 to support implementation and certification of ISO 9001:2000, conduct training for all employees on ISO software, present bi-monthly presentations to management regarding current status of certification and implementation
- Provide facility tours for potential and existing customers
- Assist in recruiting of new Management Trainees

Shipping and Receiving Supervisor (Packaging Account) Charlotte, North Carolina; 02/06 to 5/06

Responsible for all inbound and outbound shipments.

- Rapidly learned duties and promoted to Warehouse Supervisor within 90 days
- Supervised four forklift drivers
- Worked in conjunction with three other supervisors, each with a different niche within major account

SADDLE CREEK CORPORATION, continued

Management Trainee, Lakeland, Florida; 08/05 to 02/06

Hired as management trainee in Lakeland being trained in the various facets of the business.

- Working under the direction of Facility Manager, supervised cross-dock facility and 38 forklift drivers
- Prepared and presented weekly reports to Facility Manager focused on achieving Key Performance Indicators, including creating action plans for improving underperformance
- Managed wine inventory at grocery warehouse location with multiple accounts, including scheduling inbounds by rail, maintaining accurate outbound inventory, and overall inventory accountability
- Inspected warehouse and prepared reports prior to American Institute of AIB audit
- Assisted AIB auditor providing necessary documentation needed during inspection
- Conducted several billing audits on Customer Service Representatives
- Gained valuable transportation management experience from working alongside all levels of personnel
- Liaised with Information Services designing first-time report for gathering data on trailer utilization, including illustrating trailer usage and highlighting consignees holding trailers for extended time frames resulting in faster return of trailers, late charges assigned for delay in returns, and better trailer

Employment During College

LIBERTY PROPERTIES; Auburn, Alabama; 01/04 to 03/05

Property Manager

- Managed 136 Residential Units, including accounts receivable, purchasing, maintaining tenant database, compiling Cost Analysis Reports, and notifying developer of construction discrepancies

AUBURN GYMNASTICS ACADEMY, Auburn, Alabama; 08/02 to 01/04

Gymnastics Instructor

- Provided instruction to students

AUBURN UNIVERSITY HOTEL & CONFERENCE CENTER, Auburn, Alabama; 03/02 to 03/03

Guest Services Agent

- Managed cash drawer, guest registrations, reservation database, prepared nightly reports, and quickly resolved complaints

ANDERS, BOYETT, & BRADY P.C, Mobile, Alabama; Summer 2001

Receptionist

- Greeted Clients, maintained client database, answered telephones, and provided courier services
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EDUCATION

AUBURN UNIVERSITY, Auburn, Alabama

Bachelor of Science Degree in Business Administration; Major: Logistics Graduation Date: May 2005

President, Council of Logistics Management Auburn University Roundtable

Participated in Logistics Career Expo, Student Alumni Forum,

Aviation Management and Logistics Student Advisory Council

ACTIVITIES

Volunteer Charlotte Human Society